



465 Washington St, B-2
Buffalo, NY 14203-1713
Ph: 716.856.3801
info@bomabuffalo.com
www.bomabuffalo.com

2023 OFFICERS

President

Gregory Gawrys

Bestself Behavioral Health

Vice President

Joseph Szabo

Uniland Development Company

Secretary

Gianna Puckett

TM Montante Development

Treasurer

Chris Colvin, EIT

Wendel

Immediate Past President

Michele Messina

TM Montante Development

2023 DIRECTORS

Joe Arlotta

DV Brown & Associates

Daniel Bauer

SERVPRO of The Southtowns

SERVPRO of West Seneca/Lancaster

Tina Coppins, RPA

AppleTree BusinessPark

Paul Hagan

Ciminelli Real Estate Corp.

Emily McNulty

Savarino Properties, LLC

Stacey Fonagy

National Fuel Gas Corp.

Crystal Guash

McGuire Development Co.

Executive Director

Jennifer L. Aiple, MBA

Serving the counties of
Erie, Niagara, Allegheny,
Cattaraugus, Chautauqua,
Orleans and Wyoming

Federated with



www.boma.org

2023

Dear Commercial Real Estate Professional:

Thank you for your interest in the Building Owners & Managers Association (BOMA) Buffalo. BOMA is a federated chapter of BOMA International and commercial real estate's number one business solutions provider and support network.

Our active group of approximately 100 members enjoys the following benefits:

- BOMA Buffalo and BOMA International online Membership Directories.
- Monthly Meetings (timely informational luncheons, building tours, seminars, webinars, and networking events).
- Annual BOMA Awards program, Golf Outing and Holiday Celebration.
- Listing in BOMA International's printed Who's Who Membership Directory.
- News on emerging trends, forecasts, and updates on issues affecting the commercial real estate industry through BOMA's communications and publications.
- Access to information on key legislative, regulatory, and building codes.
- Resources and articles will help you stay relevant and prepared. Research on important industry topics, benchmarking data, sustainability information, and interactive tools that help you determine the impact of current trends on your properties.
- Continuing education, designation, and certificate programs.
- Discounts on purchases of building supplies, express shipping, and merchant services from a variety of national companies.
- Saving on BOMA bookstore purchases, and registration for the annual BOMA International Conference & Expo.
- Leadership development opportunities on committees with local/regional/international committees.

Please accept this invitation to attend your first monthly meeting as our guest. The Events Calendar can be found at www.bomabuffalo.com. As a non-member, you are entitled to attend two meetings per year, and your first meeting is on us! Please contact the BOMA office and we will register you for your first meeting.

We hope you will review the information included in this packet and consider becoming a BOMA member. If you have questions, please contact a membership committee representative listed below. To get your membership started immediately, please complete the membership application and return with your payment. We look forward to seeing you at future events!

The BOMA Membership Committee:

(Chair) Joe Arlotta MJ Mechanical Services, Inc., jarlotta@mjmechanical.com

Jennifer Aiple BOMA Buffalo, info@bomabuffalo.com

Mike Farrell Constellation Energy, Mike.Farrell@constellation.com

Gregory Gawrys, Bestself Behavioral Health, GGawrys@bestselfwny.org

Kevin T. Hassen, BOMA Past President, Uniland, hassen@uniland.com

Zach Melas Ciminelli Real Estate Corporation, zmelas@ciminelli.com

2023 BOMA MEMBERSHIP APPLICATION

LOCAL ASSOCIATION ADDRESS

Building Owners and Managers Association of Buffalo, Inc.
465 Washington Street, B-2
Buffalo, NY 14203
Office: 716.856.3801
info@bomabuffalo.com

NOTE: Please return to local association's address at left.
Dues information provided by local association.

LOCAL REPRESENTATIVE INFORMATION (PLEASE TYPE OR PRINT)

FIRST NAME	MIDDLE INITIAL	LAST NAME DESIGNATION(S)	
TITLE			
COMPANY			
ADDRESS			
CITY	STATE/PROVINCE 9 DIGIT	Zip Code	
Office Phone	Mobile Phone	Email	
TYPE OF BUSINESS	COMPANY WEBSITE ADDRESS	HOW LONG IN BUSINESS	NUMBER OF YEARS IN FIELD

DEMOGRAPHIC INFORMATION (REQUIRED)

1. Occupation (check one)

- ☐ Building Owner
- ☐ Building Manager
- ☐ Facility Manager
- ☐ Property Manager
- ☐ Asset Manager
- ☐ Architect
- ☐ Appraiser
- ☐ Purchasing Agent
- ☐ Leasing Agent/Broker
- ☐ Investor
- ☐ Engineer
- ☐ Developer
- ☐ Other _____

2. What is your primary type of business or organization? (check one)

- ☐ Property management
- ☐ Real estate management
- ☐ Manufacturer
- ☐ Banker
- ☐ Real estate broker
- ☐ Insurance
- ☐ Communications services
- ☐ Real estate investment
- ☐ Distributor/rep.
- ☐ Government
- ☐ Utility
- ☐ Education
- ☐ Architect
- ☐ Consultant
- ☐ Contractor
- ☐ Health care
- ☐ Association
- ☐ Other _____

3. How many square feet of office space do you manage? (check one)

- ☐ Less than 50,000
- ☐ 50,000 – 100,000
- ☐ 101,000 – 300,000
- ☐ 301,000 – 600,000
- ☐ 601,000 – 1 million
- ☐ Over 1 million

4. How many buildings do you, not your company, manage? (check one)

- ☐ 1
- ☐ 2-5
- ☐ 6-10
- ☐ 11-20
- ☐ 21-50
- ☐ Over 50

5. What types of properties do you represent? (check all that apply)

- ☐ Government buildings
- ☐ Medical buildings/hospitals
- ☐ High-rise commercial Office
- ☐ Low-rise commercial office
- ☐ Suburban buildings/office parks
- ☐ Shopping centers/malls
- ☐ Schools, colleges, Universities
- ☐ Office condominiums
- ☐ Parking facilities
- ☐ Warehouses
- ☐ Hotels
- ☐ Other _____

6. Where are your properties located? (check all that apply))

- ☐ Downtown Buffalo
- ☐ Erie County - Suburbs
- ☐ Erie County – South towns
- ☐ Allegheny County
- ☐ Cattaraugus County
- ☐ Chautauqua County
- ☐ Niagara County
- ☐ Orleans County
- ☐ Wyoming County
- ☐ _____

TOTAL BUILDING RENTABLE AREA

Sq. Ft.

BUILDING OFFICE AREA

Sq. Ft.

BUILDING RETAIL AREA

Sq. Ft.

I UNDERSTAND THAT BY PROVIDING MY MAILING ADDRESS, EMAIL ADDRESS AND TELEPHONE NUMBER, I CONSENT TO RECEIVE COMMUNICATIONS BY OR ON BEHALF OF BOMA VIA REGULAR MAIL, EMAIL, OR TELEPHONE.

I hereby request membership in the Building Owners and Managers Association

APPLICANT SIGNATURE

DATE OF APPLICATION

DUES CATEGORY:

☐ REGULAR \$675 ☐ REGULAR ADDITIONAL \$480

☐ ALLIED \$730 ☐ ALLIED ADDITIONAL \$500

13 % OF 2022 DUES IS NOT TAX DEDUCTIBLE

NOTE: A percentage of your dues payment to BOMA International is deductible for federal income tax purposes as an ordinary and necessary business expense. Contributions or gifts to BOMA International are not deductible as charitable contributions.





2023 BOMA Buffalo Sponsor Program

The BOMA Buffalo Sponsor Program is designed to provide BOMA member companies with increased visibility and awareness, and to effectively communicate their corporate message. Your participation and generosity helps to support the many programs and initiatives of BOMA Buffalo.

PLATINUM SPONSOR (\$3,500) unlimited sponsorships available	GOLD SPONSOR (\$2,500) unlimited sponsorships available	SILVER SPONSOR (\$1,000) unlimited sponsorships available	BRONZE SPONSOR (\$500) unlimited sponsorships available	NEWSLETTER AD (\$50) Call to reserve	MEETING SPONSOR (\$350) Call to reserve a meeting date
ALL GOLD SPONSOR BENEFITS PLUS: BOTTOM BANNER AD with company logo, website link, and brief company description on all main BOMA Buffalo website pages for the calendar year. Opportunity to introduce the luncheon speaker at one 2023 monthly luncheon of your choice Ten (10) BOMA Buffalo regular monthly luncheon tickets One (1) ticket for BOMA Holiday Celebration Identified as PLATINUM SPONSOR at 2023 BOMA Golf Outing	ALL SILVER AND BRONZE SPONSOR BENEFITS PLUS: Four Hole sponsor signs for the Annual BOMA Buffalo golf Outing (\$400 value) One foursome for the Annual BOMA Buffalo golf outing (\$800 value) Identified as EAGLE SPONSOR at 2023 BOMA Golf Outing	AII BRONZE SPONSOR BENEFITS PLUS: Two Hole Sponsor signs for the Annual BOMA Buffalo golf outing. (\$200 value) Identified as BIRDIE SPONSOR at 2023 BOMA Golf Outing	Company logo and active link to your company website on the sponsor page of www.bomabuffalo.com for 2023 calendar year. Logo displayed on BOMA Sponsor sign and/or table tents at all remaining 2023 monthly meetings Logo displayed on all remaining 2023 monthly meeting invitations. Logo displayed on all remaining 2023 Newsletter emails. One Hole Sponsor sign for the Annual BOMA Buffalo golf outing. (\$200 value) Identified as BOGEY SPONSOR at 2023 BOMA Golf Outing	Business Card ad in BOMA Buffalo e-Newsletter Approx. size: 2 X 3"	One Monthly Meeting Sponsorship to include: Two meeting tickets for sponsored meeting. Company logo on printed name tags. Product/brochure table in meeting registration area Recognition by the meeting Chair in opening remarks 3 minutes at podium during announcements Note: One lunch sponsor per monthly meeting. Sponsorships will be determined on a first come, first serve basis and will be confirmed at the time the sponsorship payment is collected.

For sponsorship opportunities and inquiries, please call 716.856.3801

Thank you for supporting your BOMA Buffalo Association!



Create your profile

BOMA Buffalo website: www.bomabuffalo.com

At top of Home Page, click on **Member Area Login**

Username: your email address

Password: click on Forgot Password to setup your own

To access your payment history, update your profile, address, photo or company logo, register for meetings, access the BOMA Roster and more, go to www.bomabuffalo.com and click on Member Login-in on top of Home Page to view the member information menu.

BOMA International Website: www.boma.org

Your BOMA International ID:

Click on **Sign In** located in the upper right corner

Scroll down to **Create Profile**

If you have questions or need help with BOMA International's website, please call 202-408-2662.

Jennifer Aiple, BOMA Buffalo Executive Director

Office hours: Tuesday, Wednesday and Thursday, 9:00 a.m. - 5:00 p.m.

(716) 856-3801, info@bomabuffalo.com



About BOMA Buffalo

Greater Buffalo Building Owners and Managers Association (BOMA) is a non-profit trade association, and a federated chapter of BOMA International. Our membership includes approximately 120 property professionals consisting of building owners, property managers, developers and other real estate professionals as well as associate members providing services and supplies to the commercial real estate industry. Our members own or manage over 52 million square feet of office, commercial, retail and industrial properties.

In representing our members and the business community to local and state officials, BOMA is able to speak as an industry-wide voice, providing a more powerful and dynamic representation, thus creating greater value to you, the building owner or industry professional.

Mission Statement

The Purpose of Greater Buffalo BOMA is to advance the professional ideals and facilitate the concerns of the building owners, managers and associated professionals in the Western New York area. In order to maximize our members' ability to positively affect the communities in which they operate we will:

Provide **NETWORKING** opportunities to develop communication between members as well as access to industry professionals and decision makers the benefit building ownership and operation.

Support **EDUCATIONAL** programs including professional designation tracks that will enable each member to be a more effective and valuable manager.

Thoughtfully **ADVOCATE** on behalf of membership to foster the health and growth of our local industry thereby benefiting the community.

Conduct **RESEARCH** and provide data that assist members in reaching the business objectives of their individual companies and our industry as a whole.

Greater Buffalo BOMA.....Always **NEAR**



2023 Committees

Government Affairs

Jennifer Aiple

info@bomabuffalo.com

Codes & Standards

Chair: Don Erb, BOMA Fellow, RPA, FMA

derb@urh.buffalo.edu

Awards Program

Chair: Kevin Hassen

Jennifer Aiple

khassen@uniland.com

info@bomabuffalo.com

Education

Chair: Jessica Boeckel, LEED GA

Jennifer Aiple

Tina Coppins, RPA

Susan Heimiller, RPA

jboeckel@ciminelli.com

info@bomabuffalo.com

tcoppins@amcap.com

Heimiller.Susan@healthnow.org

Golf Outing

(Co-chair) Stacey Fonagy

(Co-chair) Mike Farrell

Jennifer Aiple

Joe Arlotta

Chris Colvin

Bob Flynn

Jeff Embow

Kevin Hassen

Jeffery Kelly

Emily McNulty

Steve Vanuga

FonagyS@natfuel.com

mike.farrell@constellation.com

info@bomabuffalo.com

jarlotta@dvbrowns.com

ccolvin@wendelcompanies.com

bob.flynn@schuelepaint.com

jeff@groverroofing.com

khassen@uniland.com

jkelly@noco.com

EmilyM@savarinocompanies.com

svanuga@AIBLC.com

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2023 BOMA Committees (continued)

Holiday Party

Chair: Michele Messina
Jennifer Aiple
Sarah Cudmore
Crystal Guash

mmessina@montante.com
info@bomabuffalo.com
scudmore@ciminelli.com
cguash@mcguireddevelopment.com

Member Communications

Chair: Daniel Bauer
Jennifer Aiple
Crystal Guash
Susan Heimiller
Kevin Hassen

sales@servprothesouthtowns.com
info@bomabuffalo.com
cguash@mcguireddevelopment.com
Heimiller.Susan@healthnow.org
khassen@uniland.com

Membership

Chair: Joe Arlotta
Jennifer Aiple
Mike Farrell
Gregory Gawrys
Kevin Hassen
Zach Melas

jarlotta@dvbrown.com
info@bomabuffalo.com
mike.farrell@constellation.com
GGawrys@bestselfwny.org
khassen@uniland.com
zmelas@ciminelli.com

Nominating Committee

Chair: Gregory Gawrys
Tina Coppins, RPA
Heather Sidorowicz

GGawrys@bestselfwny.org
tcoppins@amcap.com
heather@southtownnav.com

Programs

Chair: Sarah Cudmore
Co-chair: Paul Hagan
Jennifer Aiple
Jeff Embow
Mike Horn
Michele Messina

scudmore@ciminelli.com
phagan@ciminelli.com
info@bomabuffalo.com
jeff@groverroofing.com
mhorn@paintofwny.com
mmessina@tmmontante.com

To learn more about joining a committee, please email a committee member, or call (716) 856-3801.



BOMA Member Benefits



SCAN ME



Build Valuable Connections

Make connections that have a tangible impact on your career by tapping into the commercial real estate industry's most powerful network at monthly luncheons, national and international conferences, and more. Check out our [upcoming events](#).



Access Industry-Leading Education

BOMA's [cutting-edge educational content](#)—including webinars and online learning, traditional classroom-style sessions and customized trainings—arms you with the knowledge you need to maximize your building's performance and become a more effective player in the commercial real estate industry.



Make an Impact

As the leader in commercial real estate advocacy, BOMA gives you access to the latest information on key legislative, regulatory, and building codes issues at both the national and state level so you can play a direct role in shaping the future of your industry. Learn more about [how you can get involved](#).



Access Research and Resources

BOMA's [comprehensive research, resources and articles](#) will help you stay relevant and prepared. Explore in-depth research on important industry topics, sustainability information and interactive tools that help you determine the impact of current trends on your properties. You can also utilize the [BOMA Career Center](#) to discover new opportunities.



Stay Informed

BOMA members receive news and information on emerging trends, forecasts and updates on issue affecting the commercial real estate industry through BOMA's communications, publications and the [BOMA Knowledge Center](#). And check out BOMA's world-renowned measurement standards for office, industrial, mixed-use and more. [Visit our bookstore to shop now](#).



Enjoy Exclusive Savings

Take advantage of significant discounts on purchases of building supplies, express shipping, merchant services and more from a variety of national companies. You'll also save on BOMA bookstore purchases, registration for the annual BOMA International Conference & Expo, local events and more! Browse our [Member Savings Programs](#).

BOMA Members: Building Owners, Property Managers, Asset Managers, Corporate Facility Managers, Leasing Professionals, Developers, Engineers, Architects, Providers of Commercial Property Products and Services.

Building Owners & Managers Association of Buffalo
465 Washington St. Suite B-2, Buffalo, NY 14203 (716) 856.3801



State and Local Issues

Trending Issues

- [COVID Prevention and Implications for Indoor Air Quality and Energy Usage \(BOMA COVID-19 Guidance Document\)](#)
- [The Building Collapse in Surfside: What You Need to Know \(BOMA Policy Brief\)](#)
- [Electric Vehicles and Charging Stations \(BOMA Policy Brief\)](#)
- [Climate Policies \(BOMA Policy Brief\)](#)
- [Animals in the Workplace \(BOMA Policy Brief\)](#)
- [E-Scooters and the Micromobility Trend \(BOMA Policy Brief\)](#)
- [Addressing Homelessness in Our Communities \(BOMA Policy Brief\)](#)

Benchmarking

- [Energy Benchmarking Ordinances Engagement Toolkit](#)
- [Issue Map - Benchmarking Programs and Policies \(EPA ENERGY STAR\)](#)
- [Local Governments Embrace Energy Benchmarking Ordinances \(BOMA Magazine\)](#)
- [ENERGY STAR® Portfolio Manager®](#)

Sustainability and Resilience

- [Water Conservation Improvement Guide](#)
- [Waste Management Improvement Guide](#)
- [Unlocking Hidden Value in Class B and C Office Buildings](#)

Tax and Finance

- [BOMA/Suburban Chicago Keeps Sales Taxes Out of Illinois Budget](#)
- [Oklahoma Avoids New Sales Taxes on Industry Services \(BOMA Magazine\)](#)

State and Local Resources

- [BOMA 2020 Office Market Study](#) - Get the latest national and state-by-state statistics in BOMA International's report, "BOMA 2020 Office Market Study."
- [Industry Defense Fund](#) - This critical resource helps give a voice to the commercial real estate industry, ensuring that adequate funds are available at the federal, state and local levels for issues that impact BOMA members.
- [State Capitol Day Toolkit](#) - Find resources and tips to help plan your annual event. Contact us for more information or for any assistance with planning, strategy or messaging.